VU IXA-GO

Innovation Exchange Amsterdam – Grants Office

• 21 September 2023
Network Institute Research Lunch
The Grants Office (GO) team

**Sandy Broere-Lee**
(FGB, SBE, Law)
- Training
- Higher TRL grants
- Impact & valorisation
- ERC (+ training program)
- NWO individual & consortium grants (NWA-ORC, Gravitation)

**Sedef Iskit**
(Beta, FGB, ACTA)
- Training
- Higher TRL grants
- Consortium Grants EU (RIA+IA) & NWO
- Aurora RI

**Karin Rade**
(SBE, ACTA, Beta)
- Marie Curie
- RIA+IA
- NWO Consortium grants (NWA-ORC, Gravitation)
- Guidance committee EU (cluster 5 + MSCA)

**Fleur Verbiest**
(Humanities, FSS, FRT, SBE)
- Marie Curie
- ERC (+ training program)
- Dissemination
- Website + communication

**Walter van Raaij**
(FSS, Beta, FRT)
- Training
- Narrative C.V.
- Consortium grants EU
- NWO: Personal grants (+ NWO and ZonMw)

**Marco Last**
(Law, Humanities)
- Personal grants NWO & ERC
- Early career
- Grant writing trainings

**Martijn van Houten**
Grants Compliance Officer/LEAR/SO
- Managing VU registrations
- (Post award) administrative support
- Primary Audit Contact EC (together with Christel)

**Pim de Boer**
Strategic Policy Advisor & EU Liaison
- EU liaison VU
- Aurora RI

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21 September 2023, VU IXA-GO
Our services and workflow

**Strategic policy advice & EU liaison**

**Intake**
- Meeting with a grant advisor & discussing funding options
- CV-check
- Strategic advice

**Provide information**
- Information sessions / webinars
- New calls and developments within the funding landscape

**Review**
- Pre-proposals
- Full-proposals
- Rebuttals

**Training**
- Interview (support in mock interview set up by the department)
- Presentation (external)

**Post-award**
- Grants compliance
- Ethics
- Administrative support (GAP, amendments, etc.)
Funding instruments we commonly support

**European**

- Starting (StG)
- Consolidator (CoG)
- Advanced (AdG)
- Proof of Concept (PoC)
- Synergy (SyG)
- Research & Innovation Action (RIA)
- Innovation Action (IA)
- Coordination and Support Action (CSA)
- Doctoral Networks
- Postdoctoral fellowships

**National**

- Veni | Vidi | Vici
- Dutch Research Agenda (NWA)
- Knowledge and Innovation Covenant (KIC)

- Gravitation
- Open Competition
- (Rubicon)
- (PhD in the Humanities)
## Networks we participate in

<table>
<thead>
<tr>
<th>Network</th>
<th>Description</th>
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<tbody>
<tr>
<td><strong>ARMA-NL</strong></td>
<td>The Association for Research Managers and Administrators in the Netherlands</td>
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<tr>
<td><strong>EARMA</strong></td>
<td>European Association of Research Managers and Administrators (EARMA)</td>
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<td><strong>NL-LO</strong></td>
<td>Liaisons Officers meeting (NL). 4-6 times a year, a cross-organizational meeting on the Dutch Funding landscape (with NWO) contact</td>
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<td><strong>EU-LO</strong></td>
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<td><strong>AURORA</strong></td>
<td>Aurora RI WP2 – Development of a Shared Support Plan for Research and Innovation</td>
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<tr>
<td><strong>ASTP</strong></td>
<td>Europe’s premier association of knowledge transfer professionals</td>
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Activities and trainings

• ERC StG and CoG training programs
• Info sessions for Veni and Vidi
• Horizon Europe Pillar 2 info days
• Horizon Europe Pillar 2 impact training
• Invited talks at faculties/institutes/departments
## ERC StG training program

<table>
<thead>
<tr>
<th>Activity/step</th>
<th>Audience</th>
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<tbody>
<tr>
<td>Information session: Is this the right call for you?</td>
<td>Open to everyone</td>
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<tr>
<td>Pre-selection by faculties based on an abstract</td>
<td>Training candidates</td>
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<tr>
<td>Support group formation</td>
<td>Selected trainees</td>
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<tr>
<td>Workshop: Write your proposal like a pro</td>
<td>Open to everyone</td>
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<tr>
<td>Ethics and data management</td>
<td>Selected trainees</td>
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<tr>
<td>Budget and ERC panels</td>
<td>Selected trainees</td>
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<tr>
<td>Internal review</td>
<td>Selected trainees</td>
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<tr>
<td>Peer-to-peer discussion session</td>
<td>Selected trainees</td>
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<tr>
<td>First external review by support group</td>
<td>Selected trainees</td>
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<tr>
<td>Portal demo</td>
<td>Selected trainees</td>
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<tr>
<td>Final external review by support group</td>
<td>Selected trainees</td>
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Info sessions for Veni & Vidi

Dutch Research Council (NWO) – Talent Line
Veni – €280k, 3 years, 3 years post-PhD
Vidi – €800k, 5 years, 8 years post-PhD
Vici – €1.5M, 5 years
In collaboration with the Dutch NCP

• Cluster-specific information sessions
• 1-on-1 project discussion with coordinating applicants
• Impact training and 1-on-1 impact section discussion with coordinating applicants
We announce trainings and other interesting events via:
- VU IXA-GO website
- VU IXA-GO, Grants Office newsletter
- VU-zine and faculty/institute newsletters

Search for funding opportunities on ResearchConnect with your institutional account

Travel opportunities for PhD’s
- Coming to the Netherlands
- Going abroad from the Netherlands
Introduction to IXA
(Innovation Exchange Amsterdam)

Peter Cirkel, p.a.cirkel@vu.nl

Business Developer Beta, VU

5 th floor W&N building

September 21, 2023
Activities

**Business Development**
- Collaborative development of your valorisation case, from idea to product or service
- Carrying out joint network, stakeholder, market analyses and project plans
- Finding (early phase) funding
- Training and Workshops in valorisation
- Valorisation Guides (SSH, Medical technology, spin off brochure, PPS etc.)

- **Collaboration agreements** (partnerships or consortia) and conducting negotiations on your behalf
- **Contract research & research collaboration agreements**
- **Protection & Licensing of intellectual property (IP)** / know how and spin-off generation

- Berno Bucker
- Peter Cirkel
- Ties van Rappard
- Alba Herranz de la Nava
- Dalila El Ouarrat
- Maurijn de Heus
- Jan van de Loosdrecht
  *IP and Innovation Manager*
From Idea to Commercial Use

- Fundamental research
- Applied research
- Demonstration
- Development
- Commercial use

TRL1 TRL2 TRL3 TRL4 TRL5 TRL6 TRL7 TRL8 TRL9

Scientific knowledge Technology development Business development

academia industry collaboration

Footer text - Faculty or department name
Typically

➢ Coaching to entire idea-to-market process
➢ Funding, housing, network

Demonstrator Lab
S2S.ai is a demonstrator lab project developing medium term whether forecasts based on machine learning of whether patterns of prof. Dim Coumou, Sem Vijverberg (PhD student) and Jannes van Ingen (Entrepreneur and ex-VU student)

We helped them in:
• Setting up collaboration with energy trading firm
• Applying for funding, they received a “faculty of impact grand” of 200 kEur
• Setting up a license agreement with the VU
University Docent Natalia Silvis has developed a tool together with a group of (ex)students. Some of these students want to bring the tool to the market.

We helped them in:
• Coaching of students by ACE incubator
• Applying for funding and setting-up collaboration
• Setting up a license agreement with the VU